



# Benefits Management

## Sentient Portfolio Program Management

### What does it do?

Sentient PPM **Benefits Management** provides you with a framework to capture and measure your program and project related benefits. With Sentient PPM you can capture and track the realization of benefits across your organization in a consistent and objective way.

With all of this benefit information at your fingertips you can view organization-wide summaries or individual program and/or project benefits from both a financial and non-financial perspective. Armed with the facts, you can significantly improve your future investments.



### How will it help my organization?

It has never been more important for your business to invest in the highest yield projects by focussing on those with the best return on investment (ROI). However many organizations fail to collect or maintain the key data required to make those decisions, and without accurate records of what has been successful in the past, it is difficult to forecast what will be successful in the future.

Sentient PPM **Benefits Management** provides a simple framework to keep track of the benefits you achieve from projects as they are delivered and implemented. It creates a workflow that provides you with a consistent approach for benefits tracking at the right phases, both during delivery and after the program or project has been rolled out. The framework is easy to use and can be configured to best fit your needs, providing you with essential intelligence for your future planning sessions.

### Organizational Challenges

- ❖ Understanding which programs and projects bring the best results
- ❖ Lack of systems to measure ROI
- ❖ Top management has no visibility over whether or not the expected benefits were realized
- ❖ Lack of benefits tracking during delivery and, most importantly, after it has closed

### Key benefits:

**Alignment with strategy** – Sentient PPM allows you to roll-up project and program benefits information, ensuring project benefits are aligned with organizational strategy.

**Consistent framework** – Provides a simple framework for capturing, tracking, and reviewing program and/or project level benefits.

**Centralized information** – Program and project benefits information is centralized ensuring visibility across your organization. Use the reporting framework to see which projects have been most beneficial to your organization.

**Get the real picture** – See the real status of how benefits are tracking across your organization in order to make informed decisions.

**Control and understanding** – Remove ad-hoc planning practices and base your decisions on proposed project ROI, ensuring investment is focused on the right initiatives.

**Build your knowledge** – View the benefit history of your different pieces of work and apply learnings to build sustainable business and improve your future results.



## How does it work?

Sentient PPM **Benefits Management** is a flexible framework that can be configured to fit your existing business and reporting processes. Besides offering a process for easily tracking benefits, this module also allows you to create checklist items and actions.

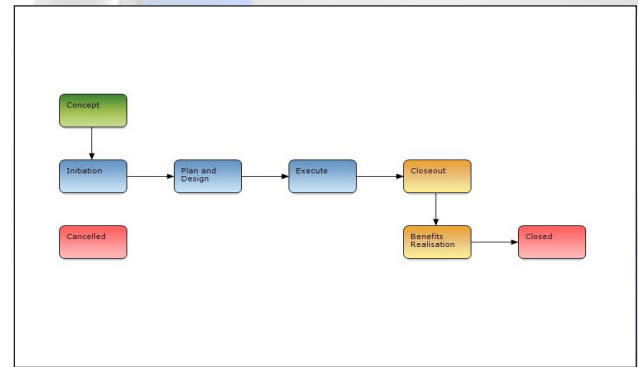
These in turn systemize the processes of benefits capture and tracking throughout your organization ensuring consistent processes and information. Automatic reminder emails and gating items will ensure that the appropriate actions are carried out at the right times by the right people.

**1. Start capturing** – Benefits Management captures the program and project benefits at the initial stage. Management is better informed from the inception so that they are better able to make decisions when setting project delivery and other business priorities.

**2. Set up the workflow** – Consistency is critical if all projects are to be compared on a level playing field. Workflow achieves this by setting up a business process around benefits tracking which accurately reflects your current processes. Email reminders and assigned actions are used to keep things on track.

**3. Track during delivery** – Scope changes and re-prioritizing are common challenges. Tracking program and project benefits during the delivery cycle helps management to review if the project is still delivering enough value or whether the organization should re-prioritize.

**4. Get the summary** – Managers and business stakeholders can access real-time summaries of organization-wide benefits information. Which helps them make informed business decisions.



*Process and workflow will support your benefit capture and management*

ID	Name	Owner	Type	Forecast Benefit	Status	SR
<b>Type: Cost Reduction</b>						
1	PPM admin and reporting reduction	Cam Milnes	Cost Reduction	60,000.00	Green - On Track	<input checked="" type="checkbox"/>
2	Increased Visibility	Patrick Portfolio	Cost Reduction	40,000.00	Amber - At Risk	<input checked="" type="checkbox"/>
<b>Type: Customer Score</b>						
4	Reduced Travel Time	Cam Milnes	Customer Score	65,700.00	Green - On Track	<input checked="" type="checkbox"/>
<b>Type: Revenue Increase</b>						
3	Status Reporting admin time reduction	David Falconer	Revenue Increase	53,100.00	Green - On Track	<input type="checkbox"/>

*Real-time register of program and project related benefits*

Summary No	List	Summary Report	Phase	Project Manager	Sponsor	Current	Overall Status	Finances	Risks	Issues	Resources	Key Milestones
<b>Business Excellence (10)</b>												
<b>Competitive Advantage (8)</b>												
<b>Customer Service (7)</b>												
<b>Broadcast Graphics (20%)</b>												
<b>Business Improvements (50%)</b>												
<b>Customer Feedback (75%)</b>												
<b>Financial Forecast (21%)</b>												
<b>Fixed Price Financials (30%)</b>												
<b>S.A.C.Bid (50%)</b>												
<b>Internal (50%)</b>												
<b>Mental Improvement (17)</b>												
<b>Long Term Horizon (8)</b>												
<b>Redevelopment (4)</b>												
<b>Refurbishment (1)</b>												
<b>Rebuild (1)</b>												

*Gain visibility of the overall status of your benefits as your projects and programs are being delivered*

**Sentient** is the leading private cloud Enterprise Portfolio Program Management (EPPM) service provider in Australasia and is proud to provide solutions to some of its leading companies.

As a cloud solution Sentient PPM is available anywhere, anytime to anyone with access to the internet. It's fast to deploy, easy to use and requires no infrastructure.

**For an EPPM solution that really delivers outcomes – Sentient Portfolio Program Management**

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